

KMA POINSETTIA SALES GUIDE

KMA is once again selling superior quality poinsettias from Ostendorf Greenhouse. This is one of our largest fundraisers and we need everyone's help to make it a success. **Every plant sold makes a big difference!**

This is a fair share fundraiser, meaning all participating groups will benefit: Marching Band, Guard, Indoor Drum line, Jazz Band, Pep Band, Junior High Band and 8th Grade Percussion. (More information about the "Fair Share Program" is located in the Red and Blue Books.)

Plants are available in 5 colors and 4 sizes and come in foil wrapped pots. (Note, the smaller plant in the 10" pot was discontinued this year.) Don't forget to ask your family, friends and local businesses if they'd like to order! Prizes will go to students who sell the most – and all sellers will have the opportunity to win a participation award.

DETAILS

- **Selling:** Be sure to be familiar with the product and sale details before selling. Be polite and thank everyone regardless of whether you make a sale. Don't forget to ask family, friends, neighbors, local businesses, your parent's work place.
- **Money:** Money must be collected at time of sale. Checks should be made payable to KMA and must include a phone number and address.
- **Business Orders:** Local businesses are a great place to make a sale! Delivery can be arranged for large orders but be sure to contact Beth before making a delivery commitment.
- **Deadline:** All orders and money must be turned into the black box in the music room by **Monday, November 9!** Junior High turn in to Mr. Polen.
- **What to Turn In:** One copy of the Summary Sheet and Money. **YOU KEEP** the detailed order form with names/addresses so you know where to make deliveries later.
- **Pick Up Date:** All students must pick up their poinsettias on **WEDNESDAY, DECEMBER 2.** Very large orders can be delivered (on Friday, 12/4) but this needs to be confirmed with Beth Steel when order turned in.
- **Awards: This year there is one prize pool between the High School & Junior High**
 - Top Seller - \$50, 2nd Top Seller - \$30, 3rd Top Seller - \$25
 - Sell \$100 or more – in drawing to win \$20, Sell \$8-\$99 – in drawing to win \$10
- **Questions:** Contact Mrs. Beth Steel – 683-1199 or bsteel1225@zoomtown.com